



Weekly Window Vol.2

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Mission Statement:

"To promote small business in general and specifically to aid, enhance and motivate each other in our respective business enterprises. Our desire is to expand the knowledge and personal network base of each and every one of our members and to make them better at what they do."

CMHC: "This is no bubble"

Robyn Adamache of the Canadian Housing and Mortgage Corporation was our guest at the June 14 meeting.

Robyn returned to update us on trends within our accelerating market, and showed how there seems to be no let up of the climbing real estate prices in the Lower Mainland.

"Strong economic fundamentals," explains Robyn, "are largely responsible for this growth trend".

A strong economy in the west, fuelled by BC and Alberta's raw material extraction industry resulting from high fuel prices, and a worldwide shortage of metals, are creating a huge influx of workers to the west. BC saw an influx close to 43,000 people moving in, while the Lower Mainland alone saw 30,000 migrate inwards.

A shortage of land, and economical housing near to the city is also driving prices up. Most major municipalities closest to Vancouver saw double digit increase of prices, and it is not inconceivable to see the same result in the next year in the more outlying municipalities as young homeowners trade equity for a more affordable mortgage in the Fraser Valley.

Housing starts are at an all time low as a result of the land shortage, lack of skilled trades, escalating costs, and zoning limitations by municipalities.

Even the condo market is being hit by the escalating costs. As a project gets set up for sale, the developer may opt to sell units in packages, and only over a period of time to reduce risk, and to keep prices within the planned building budget. If they sell too soon,

Verticals:

Accounting/Finance

Banking

Brokerage (Mortgage, securities)

Building Inspection

Business Services

Cleaning Services

Communications, Marketing (Advertising, Design, Sales)

Computer H/ware

Construction

Counseling

Database Mktg

Home Renovation

Human Resources (Social Engineering)

Insurance (Life, Asset)

Medical (Holistic, Therapeutic)

Non-profit

Office Mgmt.

Real Estate (Investment, Sales/buying)

Retail

Software

Special Event Mktg.

they risk losing money as the costs rise over the term of the project. However, they can't wait to sell or else they lose money front-loading their costs on a project.

The highlight of the meeting was where Robyn demonstrated real estate values across Canada by showing what one can purchase for \$550,000. Needless to say, Vancouver offers quite a different housing market from Saskatoon.

Robyn's presentation was a clear, concise demonstration of how global, national, and local economics affect our choices in how we live.

For more information, feel free to visit the CHMC website at

<http://www.cmhc-schl.gc.ca/>

Announcements:

The following members wish to send thanks to their fellow members for continued business, referrals, and ongoing projects:

Neil Hamilton, Royal LePage North Shore, thanks **Marion Maysenhoelder of Invis** for a business referral...and **Murray Wood of Silverado Investments, Simone Sunderland of Greensheets Construction Data**, and **Glenn Duxbury of Glenn Duxbury Home Inspectors** for ongoing business

Len Macht TGIF Singles thanks **Nelson Chow of Arbutus Insurance** for providing insurance services.

Murray Wood, Silverado Investments thanks **Jak Redenbach, Architect**, for becoming the resident consulting architect for Silverado...and a thanks to **Paul Brewer of Perfect Day Experiences** for setting up flying lessons for an influential friend

The Gauntlet has been dropped!

The **NSBSG** has been challenged by **VBNF** (Vancouver Business Networking Forum) to a bowling challenge for the Children Wish Foundation, Alex Au-yeung writes:

“Come join us for a fun and challenging evening and meet with many of our sponsors and special guests. 50% of the proceed(s) goes to the Children's Wish Foundation. An evening of Fun, Charity and Networking. July 11, 2006, 6:00 – 9:00 p.m.

REV's Bowling Center - 5502 Lougheed Highway, Burnaby, B.C. V5B 2Z8
Tel: (604) 299-9381 (next to Holdom Skytrain Station)

Guests:

Angela Szabo, Hagen's Travel & Cruises, www.hagenstravelandcruises.com,
angela@hagenstravel.com 604.257.2165

Denise Holowenko, Bona Fido Fun Puppy Training, 604.983.0211

Dennis Wong, Founder, Street Smartz Society, dennis@streetsmartzsociety.com
604.339.1370

Next Meeting:

Wednesday June 21, 2006

Focused Chat: Darlene Gering, Burnaby Board of Trade

Darlene will discuss benefits of joining the Burnaby Board of Trade.

Focused Chat Calendar:

We are now accepting requests to conduct focused chats. Any new (or existing) members who wish to reserve a date are asked to contact Neil Hamilton

Networking Events:

Burnaby Board of Trade

Thursday June 22, 2006 7:00 a.m. to 9:00 a.m

Small Business Breakfast Seminar: Delivering Outrageous Customer Service

Executive Hotel Burnaby, 4201 Lougheed Highway.

This Small Business Breakfast Seminar, with special guest speaker Roy Prevost, an authority on Big Box Retail, will give you a proven, practical program on how to create the ultimate "customer experience."

Tickets are \$20.00 for members and \$25.00 for non-members. Prices are exclusive of GST.

Destination Sunshine Coast & Artworks Tours by Cindy Buis

"Water-in-the-Garden" Tour

Sunday, July 2, 2006, Noon to 4 pm

We will meet you at the Langdale Ferry terminal at noon and take you on a tour to see 8 fabulous Private Gardens all with ponds or water features.

Cost: \$50.00 per person (**max 10 people**)

(Make your own way to Horseshoe Bay for the 11:20 am Ferry to Langdale on the Sunshine Coast)

(After the Tour we can take you back to the ferry terminal or to your accommodation if you are staying the night.)

or

"Fibre Art & Woodworking" Tours

Wednesday, Aug 16, or Thursday Aug 17 10 am to 4 pm

We will meet you at the Langdale Ferry terminal at 10am and take you on a tour to see Fibre Art & Woodworking studios, special displays and features during the 7th Annual Fibre Arts Festival.

Cost: \$95.00 per person (**max 10 people**) Lunch is included

(Make your own way to Horseshoe Bay for the 9:20 am Ferry to Langdale on the Sunshine Coast)

Call Cindy at **604-886-1200** to register as soon as possible, seats are limited!

Entrepreneurial Success Group

Tuesday June 27/06

ESN Networking Social Evening: Last Tuesday each month.

Empire Landmark Hotel, 1400 Robson St. 530pm – 730pm

info@esnorg.org

<http://www.esnorg.org>

Gracious Host:

AGM event with a Seminar of "Healthy Home 2006" & Karaoke & Dinner

Chinese Realtor Association of BC

Tuesday, June 20, 2006, 6:30 pm

Shi-Art Restaurant, Richmond Center, Richmond.

Cost: \$30 (there will be 150 people)

Contact: Vivian Lo at 604 322-3206 vivian7632@shaw.ca

Yaletown Wine Tasting Soiree

Vinosaur Wine Makers

Tuesday June 13, 2006 6-9pm

Finger food, great networking and door prizes...

1263 Pacific Blvd, Vancouver BC

Contact: Jane 604 602-9463 info@vinosaurs.com

Web: www.vinosaurs.com

Visit www.gracioushost.ca for more information

**International Special Events Society AGM/GALA
Monday June 19, 2006**

Hilton Vancouver Metrotown

- 5:30 – 6:15 Registration, Networking, Cocktails
- 6:15 – 6:35 ISES AGM
- 6:35 – 7:00 Special Presentation by Jocelyn Flanagan
- 7:00 – 9:00 BBQ & Polynesian dance show, networking, Cocktails, and DOOR PRIZES

Jocelyn Flanagan, President of ISES Canada. Jocelyn will be discussing the ISES AFFILIATE structure, outlining the ISES Canada board and most importantly detailing the benefits of having independence from "Headquarters" and running as a Canadian entity. Some of these benefits include efficiency, dues in Canadian dollars, a comprehensive Canadian Event Insurance Program, national and international benefits, national meetings, etc.

Contact ISES via email for registration information and restrictions:
info@isesvancouver.com

Richmond Chamber

June Networking Breakfast - Thursday June 22, 2006

Registration 7:00 am Breakfast & Networking 7:30 am

Tickets: Members \$13.00 Incl. GST

Non-Members \$18.00 Incl. GST

Location: Quilchena Golf & Country Club, 3551 Granville Avenue

SOHO www.soho.ca

Soho "Show and Tell" Breakfast Roundtable

Tuesday June 27th - 7:45-10:00AM

Sandman Hotel, Ballroom A, 180 W.Georgia St.

7:45 – 10:00 am

SOHO members: \$10

Non-Members: \$15

Vancouver Business Network Forum

- VBNF Burnaby Chapter - 2nd Tuesday of the month.
- VBNF Vancouver Chapter - 4th Wednesday of month

http://vbnf.com/next_meeting.html

Vancouver Enterprise Forum

Wednesday, June 28, 2006

Techno grill BBQ Bash

This is an informal summer meeting with no formal agenda or presentations.

Law Courts Inn
4th Floor, 800 Smithe St.
Vancouver
www.vef.org.

Resource Guide:

Online Business Webinars:

http://main.placeware.com/demos/web_seminar_archive.cfm

Virtual Handshake – online business Book

<http://thevirtualhandshake.com/free-book-download.htm>

<http://vancouver.craigslist.org/>

<http://www.soho.ca/>

<http://www.vef.org/web/EventDetails.asp?ProductID=82>

Chamber events:

http://www.hpmarketing.com/cgi-bin/events_calendar.cgi

Networking Database:

LinkedIn Resources: SONI Canada

<http://www.atomiccreative.com/sonicanada.html>

<https://www.linkedin.com/home>

Job Boards:

<http://charityvillage.com/>,

<http://working.canada.com/vancouver/index.html>

<http://jb-ge.hrdc-drhc.gc.ca/>, <http://regionalthelpwanted.com/home/167.htm?sn=167>

Wage Subsidy Program (& Job Board)

<http://fwt.bc.ca/>

Social / Event Management:

<http://gracioushost.ca/>, www.perfectday.ca, www.tgifbc.com,
<http://fairweathercruises.com/>

Urban Legends Reference Page:

<http://www.snopes.com/>

Yellow Pages Business Finder:

<http://www.yellowpages.ca/searchBusiness.do>