



President: Neil Hamilton, realneil@royalpage.ca; Vice-Pres.: Len Macht, lmacht@shaw.ca; Secretary: Norm Accipiter, naccipiter@hotmail.com

www.nsbsg.com

Mission Statement:

"To promote small business in general and specifically to aid, enhance and motivate each other in our respective business enterprises. Our desire is to expand the knowledge and personal network base of each and every one of our members and to make them better at what they do."

India: Business and Culture from the Sub-Continent



Shashank Hedao, representative of Sam Life Risk Management and businessman, gave a lecture on the business and culture of India.

Of East Indian descent, Shashank discussed some of the key growth areas of India, as well as related his own views on the development and emergence of India as an economic superpower.

Canada is the 3rd largest home to East Indians, comprising of 800,000, outside of India, England, and South Africa. India itself is the largest English speaking country in the world. This is a result of teaching English plus one other mother tongue since the age of Kindergarten.

Many of India's cultural influences stem from British colonialism, known typically as the "Raj" period. Legislative procedure, the court system, chambers of commerce, all remain from the days of British rule.

India has long been recognized as a world leader in mathematics, science and research, and is now growing to lead the world in IT support, and telecom.

According to global consultant McKinsey Consulting, International IT business in India will grow to over \$100Billion. In Science and technology, India continues to be the largest Supplier to NASA.

Already, some of the world's leaders in industry, particularly clothing, are expanding their interests in India. Wal-Mart is presently spending over \$1Billion

and will grow to \$10Billion in the next few years. The Gap, Calvin Klein and others are expected to exceed \$10Billion in spending over the next few years also.

Education and literacy rates increase, poverty decreases, although will remain to be a comparatively huge problem because of the disparity between haves and have-nots.

By 2030, it is estimated that India will be the most populated Country in the world, outpacing China.

Shashank Hedao represents SAMLife Risk Management, an independent health plan that insures individuals against the most serious illnesses

Guests:

Stephan Lake, PhD, Executive Support Net, 604.505.3536,
Dr.Steve@sasktel.net

Chris Richardson, President, BNAC Environmental Solutions, 604.780.3020, chris@bnac.ca

Fred Margel, President, London Pier Properties Ltd., 604.880.0045,
fmargel@londonpier.ca

Kenn Buxton, London Pier Properties Ltd. 604.880.9955,
kenn@londonpier.ca

Margitta Schulz, Margitta's Flowers, 604.988.0028,
www.margittasflowers.com

Focused Chat Calendar:

May 30 – BC Hydro House Smart

June 6 - *Reno Gajo, software
*Members Only *

June 13 – Linda Swain, Cypress Bowl, Pre-Olympics, '08 World Cup

June 20 - Julia James, Personal and Life Coach

June 27 - Jen de Tracey, business marketing consultant

July 4 – Donna Hutchinson, On the Edge Fitness

July 11 – Greg Lee, President, Capilano College

July 18 – Charles Holmes; re-scheduled. Strategic Business Alliances

July 25th – Tricia Edgar – Edible Garden Project

Shredder Needs Driver

Local company and former member Silver Bullet Shredding is in need of a driver for their mobile shredder service.

With security against identity theft on the rise, Silver Bullet has experienced steady growth in the shredding sector.

For more information on the open position, please view the link below, or visit Vancouverjobshop.ca.

http://regionalhelpwanted.com/Search/details_nav.cfm?SN=167&ID=948

Acknowledgements:

The following members wish to thank those mentioned for referrals, successful joint ventures, or advice given:

Glenn Duxbury, Building

Inspector:

- Shashank Hedao, for patronage

Simeon Garriott, PPL Canada

Ltd.:

- Thanks those who attended open house at Watson, Goepel, Maledy

Len Macht, TGIFSingles:

- Debbie Peck, for new nametags

Jayne Knox, Streetcards:

- Trevor Kennell of Sendout Cards,

Cam McLeod, Angel Restoration:

- Gary Bombay
- Bryan Szabo

Trudy Gruber, A Clean Sweep:

- Bill Baker

Reno Gajo:

- David Polkinghorne, Harvest Project

Jan Townend, Art Broker:

- Dave Watson & wife

Kath Parasiuk, Chi-K Design:

- Kim MacDonald, Kimage
- Trudy Gruber

Dave O'Brien, Wit Marketing:

- Steve Cooper

Jim Fitzpatrick, LJV Capital:

- Neil Hamilton

Calendar of Events:

Entrepreneurial Success Network:

ESN EVENING

Wednesday, May 30

5:00 PM to 7:30pm

Coast Plaza Hotel at Stanley Park

1763 Comox St, Windows on the

Bay, Vancouver

Join entrepreneurs and business professionals and network in a positive, personal and professional environment.

COST:

Non-member cost: \$20.00

(includes 1 drink/appetizers)

PRE-REGISTRATION A MUST:

604-303-6580 / info@esnorg.org

ESN Trade Fair

Tuesday June 12

Coast Plaza Hotel Denman St.

1763 Comox St,

Time: 5pm to 8pm

Gracious Host:

Sales: Your Life is a Series of Presentations

Thursday, May 24th

5:00 p.m. - 7:00 p.m.

Executive Hotel Burnaby

4201 Lougheed Highway.

Members: \$20 Non-members: \$25

www.burnabyboardoftrade.com/cgi-bin/rsvp.cgi?id=287&action=new

How to Get the Hive Buzzing

Monday, May 28, 2007

5:45 pm – 6:15 pm registration and networking

6:15 pm – Presentation

High Tech Communicators
Exchange

Using internal marketing campaigns
to successfully launch products and
boost sales

YWCA Hotel
733 Beatty Street – nr BC Place
RSVP to rsvp@htce.org

Cost: With RSVP \$15.00/person
\$20.00 at door.
No shows will be subject to charge.

**Olympic 2010 Business
Opportunity Workshop**

Tuesday May 29, 2007
9am-12 noon
Rob Arthurs, 2010 Commerce
Centre

Cost: Complimentary
#1200-800 Robson Street,
Vancouver, BC
Tel: 604 660-2020

Walk to Cure Diabetes
Sunday May 27, 2007

Juvenile Diabetes Research
Foundation – Vancouver Chapter
Swangard Stadium
Web: www.jdrf.ca

SOHO

**“Secret” Practitioners - Featuring
Bob Proctor, Jack Canfield, Lisa
Nichols, Marci Shimoff & T. Harv
Eker**

June 17th 2007

Teachers featured in The Secret –
Westin Bayshore, Bayshore Grand
Ballroom

The Secret to everything - the secret
to life filled with joy, good health,
financial freedom, loving

relationships abundant energy youth:
everything you ever wanted.

<http://www.soho.ca/>

Success Coaching:

"Marketing Essentials "
For Small Business Owners

Tuesday, June 5, 2007

Registration and Networking
6:30 pm
Seminar 7:00 – 9:30pm

Four Points Sheraton
8368 Alexandra Road
Richmond, BC

<http://www.sueclement.com/marketing.html>

**Surrey Chamber of Commerce:
Various**

<http://www.surreychamber.org/event/s1.html> - 2007-04-24221

**Vancouver Board of Trade:
BUSINESS AFTER BUSINESS:
Trade Show**

Monday, May 28, 2007
5:00PM - 7:30 PM
Terminal City Club
837 W. Hastings St.

Tickets at the door; no pre-
registration
\$12 for members and accompanying
guests (incl. GST)/\$18 non-members
(incl. GST)

Please call the Reservations Line at
604-641-1248 for more information

Resource Guide:

For a listing of members' web sites,
please visit our website at

www.nsbsg.com

Chamber events:

http://www.hpmarketing.com/cgi-bin/events_calendar.cgi

Maps and Directions:

<http://www.mapquest.com/>

Networking Database:

LinkedIn Resources: SONI
Canada

<http://www.linkedin.com/home>

Job Boards:

Vancouver Job Shop:

<http://regionalhelpwanted.com/home/167.htm?sn=167>

Working Canada:

<http://working.canada.com/vancouver/index.html>

Government of Canada:

<http://jb-ge.hrdc-drhc.gc.ca/>

FutureWorks - Wage Subsidy
Program (& Job Board)

<http://fwt.bc.ca/>

Recycling:

<http://www.nsrp.bc.ca/>

<http://www.onedayvancouver.ca/about.php>

<http://www.gvrd.com/recycling/index.html>

Social / Event Management:

<http://fairweathercruises.com/>

<http://gracioushost.ca/>

www.tgifbc.com

Urban Legends Reference Page:

<http://www.snopes.com/>

Yellow Pages Business Finder:

<http://www.yellowpages.ca/searchBusiness.do>

Miscellaneous:

<http://www.soho.ca/>